

To: Insultec Limited,
Court House,
213 Church Road,
Hayes, Middlesex UB3 2LG
United Kingdom

Our Ref: **Purchase Order Number SHC 62193**

Dear Sirs,

Re: **Shajiao "C" (3X660MW) Power Station,**
People's Republic of China

We, GEC Alsthom, awarded the above purchase order to Insultec Limited in January 1994 for the thermal insulation work to pipework, control valves and equipment (including H.P. and L.P. Heaters, Duplex Heaters, Dearthor and Feed Water Tanks) at the Shajiao "C" Power Station in the Peoples Republic of China.

The pipework insulation included the Main and Reheat Systems, the High Pressure Feed Heating and the Drains Recovery.

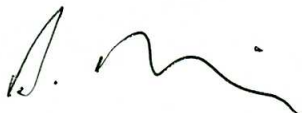
Insultec's scope of work included the full thermal insulation design, engineering, material supply, inspection, certification and delivery to the Shajiao "C" jobsite of all thermal insulation and associated cladding and ancillary materials.

Insultec provided and deputed their Quality Control Engineers to China for the duration of the contract to check, test and monitor that the locally manufactured thermal insulation materials strictly complied with the project technical specifications and to ensure that these materials were correctly packed, marked and delivered to the jobsite on-time and with the required documentation.

Insultec completed their contractual obligations on-time, meeting our interim and overall target dates, in April 1995. We have no hesitation in recommending Insultec as a highly qualified thermal insulation contractor and we would have no reservation in awarding future contracts to Insultec.

We would like to further state that Insultec are particularly well established and organised within the People's Republic of China to carry out any thermal insulation project work.

Yours faithfully
For and on behalf of GEC Alsthom



A. Bailey 5/9
Site Construction Manager
/zyb